

EXW

COMPENSATION PLAN

Effective 22.11.2019



EXW COMPENSATION PLAN OVERVIEW

Direct Partners

The partners that you personally sponsor, on your level 1.

Direct Matching Bonus

The matching bonus paid from all direct partners (level 1):

EXW DIRECT MATCHING BONUS										
Direct Partner	1	2	5	10	15	20	25	30	40	50
Level 1	20%	50%	55%	60%	65%	70%	75%	80%	100%	120%

Team Matching Bonus

The matching bonus on your downline from **level 2 to 30**, depending on your rank.

Qualified Volume

Required qualified volume to reach a certain rank.
Every rank has a **limit per leg** that counts towards the QV.

Downline Rank

Power by two: To rank up you have to help two (2) leaders in your downline achieve your current rank or higher.
Eg: To qualify for Ambassador, you need **two (2)** Regional Directors **Valid from 1.1.2020.*

Infinity Bonus

Ambassadors and above qualify for the infinity bonus: **level 2+**
Accumulation applied: e.g. a SVP earns both VP and SVP bonuses (2.5% + 2.5% = 5%) on volume not blocked by a VP:
Same rank or above **blocks bonus. *Max. cap applied according to rank.**

KYC Procedure

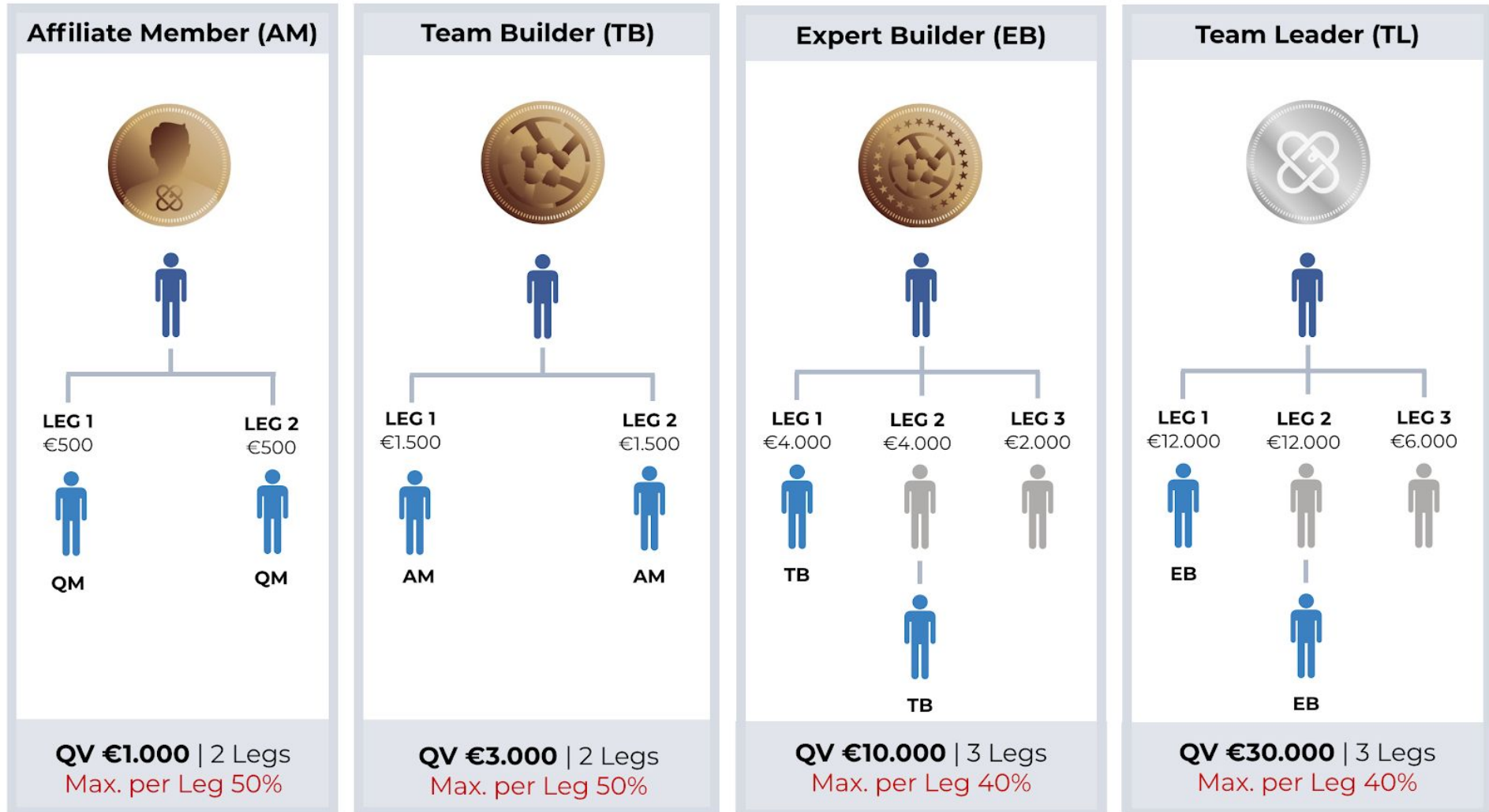
Only KYC approved accounts count towards **Level 1 and Career Plan qualification** **Valid from 1.1.2020.*
Commission from NOT KYC approved accounts **are still paid.**



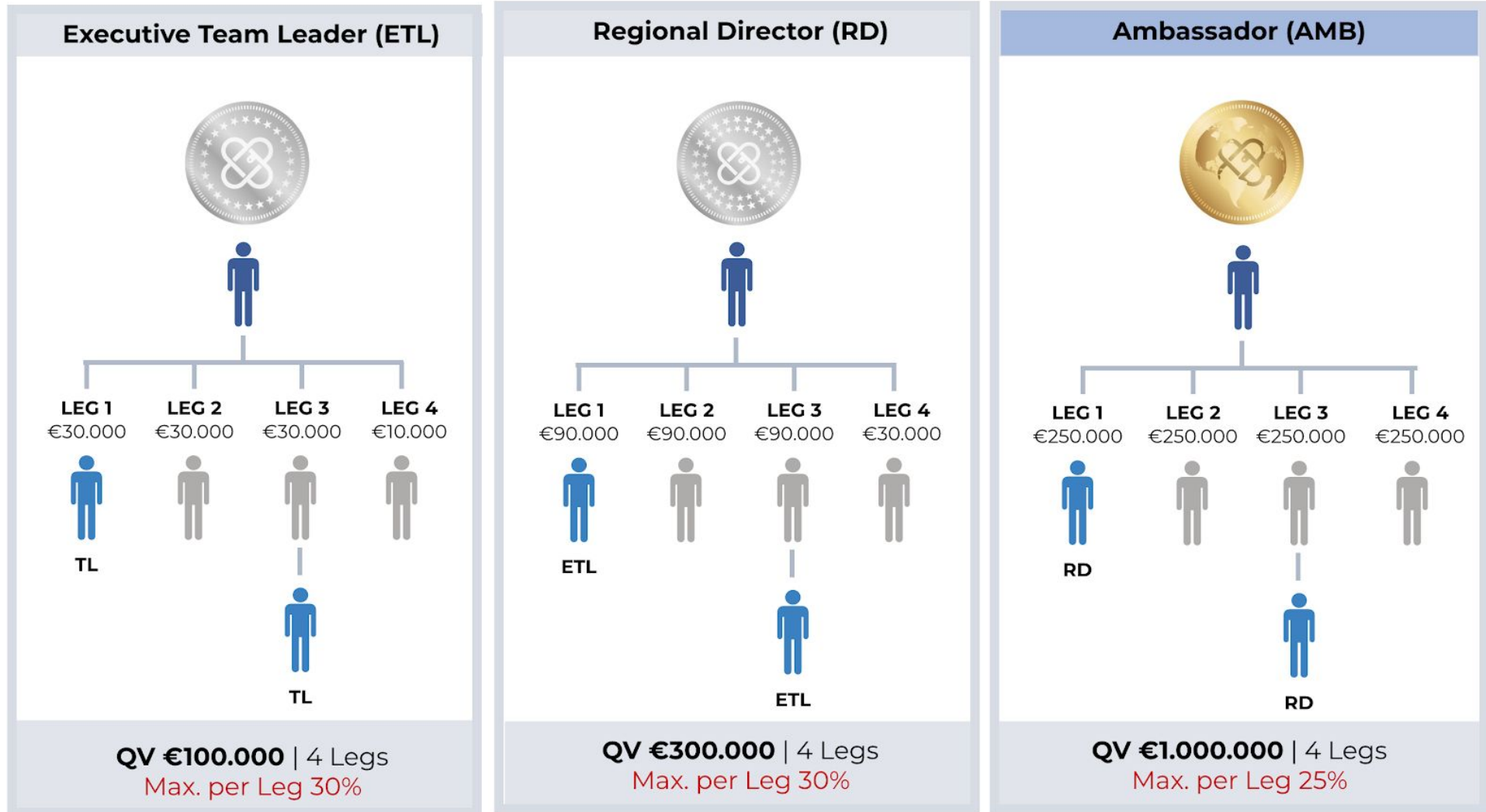
EXW CAREER PLAN

EXW CAREER PLAN & TEAM MATCHING BONUS					LEADERSHIP			AMBASSADORS CLUB			
RANK	Qualified Member	Affiliate Member	Team Builder	Expert Builder	Team Leader	Executive Team Leader	Regional Director	EXW Ambassador	Vice President	Senior Vice President	Chair Person
Direct Partners	0	2	2	3	3	4	4	4	4	5	5
Qualified Volume	300	1000	3.000	10.000	30.000	100.000	300.000	1.000.000	3.000.000	10.000.000	30.000.000
Max. % per Leg	100%	50%	50%	40%	40%	30%	30%	25%	25%	20%	20%
Minimum Legs	0	2	2	3	3	4	4	4	4	5	5
2nd		15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
3rd			10%	10%	10%	10%	10%	10%	10%	10%	10%
4th				10%	10%	10%	10%	10%	10%	10%	10%
5th					10%	10%	10%	10%	10%	10%	10%
6th					5%	5%	5%	5%	5%	5%	5%
7-9						5%	5%	5%	5%	5%	5%
10-13							4%	4%	4%	4%	4%
14-18								3%	3%	3%	3%
19-22									3%	3%	3%
23-26										2%	2%
27-30											1%
Infinity*								+2.5%	+2.5%	+2.5%	+2.5%

EXW 'BEGINNER' RANKS



EXW 'ADVANCED' RANKS



EXW 'EXPERT' RANKS

